



# LEGAL SERVICES

## Soft Landing

[www.essad.mx](http://www.essad.mx)



@essadsc

# ABOUT US



**Essentia Advisory, S.C. "ESSAD"** is a firm with specific lines of business that has been operating in the domestic market for 16 years. It has positioned itself as one of the leading expert firms in providing professional services, exceeding the commercial expectations of its clients and establishing legality and optimization in their actions and operations. **ESSAD** emerges as an option to merge the administrative, technological, and industrial experience to increase the business success of its clients.

The **Essentia Advisory** professionals offer their expertise in various areas. They understand the importance of having a strategic partner that provides certainty and tranquility in the management of human talent, which is the essence of any organization.



# SERVICES

- › **Payroll**– *Payroll & Social Security*
- › **Legal Services** – *Corporate, Softlanding, Tax & Labor*
- › **Accounting Services**– *Tax Compliance & Compliance*
- › **Recruitment and Personnel Selection**– *Human Resources*



# SOFT LANDING

For years, **Mexico** has represented an attractive country for foreign investments at an international level. It also guarantees a growth for those companies that decide to install their operations in Mexican territory. This is due to the fact that Mexico has interesting **attractions for international companies**, such as its labor force, geographic location, and supply chain.

We have assisted our foreign clients in finding the appropriate legal and operational stability in Mexico. **Our services include legal representation, comprehensive consulting on human resources**, and others, which have contributed to the growth and development of our foreign clients in Mexico.



# SOFT LANDING

Our **Softlanding service** is designed to ensure that our international clients have a smooth and legal **start to their operations in Mexico**. Our internal specialists perform legal, operational, financial and administrative processes to support our clients throughout their time in Mexico.

From company incorporation, defining tax regimes, **payroll** and linking with the firm's client portfolio, we have a proven track record of success in supporting international companies starting operations in Mexico.



# SUCCESS STORIES

**Doctoralia Mexico**, based in Poland, is a leading global platform that connects healthcare professionals with patients, transforming and improving the relationship between them. Since 2016, Doctoralia has been operating in Mexico in collaboration with Essentia Advisory. In the last five years, it has **grown** at one of the fastest rates among **startups in Latin America**.



# SUCCESS STORIES

**Reworth Mexico**, 100% Swiss-owned, is a Payment Relationship Marketing (PRM) tool. Since 2017, Reworth Mexico has been **operating in Mexico** with Essentia Advisory.



**REWORTH**



# SUCCESS STORIES

**Röhlig Mexico**, headquartered in Germany, is a global intercontinental air and ocean freight services company offering tailor-made solutions to improve its customers' logistics processes. Since 2017, Röhlig Mexico has been **operating in Mexico** in collaboration with Essentia Advisory.





# SUCCESS STORIES

**Life+**, headquartered in Colombia, is an innovative telehealth platform powered by artificial intelligence. Since 2024, Life+ Mexico has been **operational in Mexico** with Essentia Advisory.



life<sup>®</sup>+



# SUCCESS STORIES

**Doctomatic** is a Spanish-based platform that uses artificial intelligence to improve the quality of life of patients with chronic diseases. Since 2024, **Doctomatic Mexico** has been operating in Mexico with Essentia Advisory, and is currently in negotiations with large insurance companies and hospital chains in **Latin America**.





**WE ARE VERY PLEASED TO BE ABLE TO WORK WITH YOU AND YOUR ORGANIZATION.**

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